



Dear Suppliers,

We are very pleased to officially announce the launch of **NEXT** – the new generation of wholesale Plumbing Supplier in the GTA. Following the March 1, 2013 asset purchase of Fulford Supply, we have changed our operating name to NEXT Supply. Our legal name still remains as 2356986 Ontario Inc.

In September, we will be moving to our new head office at 161 Cidermill Ave in Vaughan. Not to worry – we will let you know when we move to our new home. Please continue sending all mail to our Research Rd. location that is also our temporary head office.

Please update your records with our new head office contact information that is effective immediately:

Telephone **289-982-NEXT (6398)**Toll Free 1-855-982-6398
Fax 289-982-6300
www.nextsupply.ca

NEXT (<u>www.nextsupply.ca</u>) will rapidly establish a series of 'local warehouses' across the GTA, each with a full complement of inventory and strong delivery capabilities to meet the demands of their customer base.

Many have asked "Why another Plumbing Supply company?"

Essentially, Michael Storfer and I kept talking about how much the city has changed in the last couple of years and what a challenge it was for contractors. We realized there was a gap in the market and figured we could help – after all, this was the business we knew best. We joined with former co-workers and industry partners to determine how to best meet customer needs.

In addition to the former Fulford Supply location in Leaside, which has been expanded to provide substantially more extensive Plumbing inventory as well as Hydronic specialty service, NEXT has already opened a warehouse to service the downtown core in the docks area at 17 Polson Street. We are extremely excited about the both the locations due to their great highway access so customers can get to us easily and we can deliver quickly.

We have also opened a 60,000 sq. foot distribution centre on Cidermill Road in Vaughan. Plans are also underway for locations in Etobicoke (early October), followed by Mississauga, Brampton, Scarborough and mid-town Toronto over the next 9 months.

We look forward to an opportunity to work with you in the future. Please do not hesitate to contact us with any questions you may have.

Regards, Brahm Swirsky bswirsky@nextsupply.ca 416 258 2598